

MLS STATS: *Jan-Mar 2010*

COEUR D'ALENE MULTIPLE LISTING SERVICE

SF - Total Number of Sales

10 year Comparison, Yr/Date Ea Yr

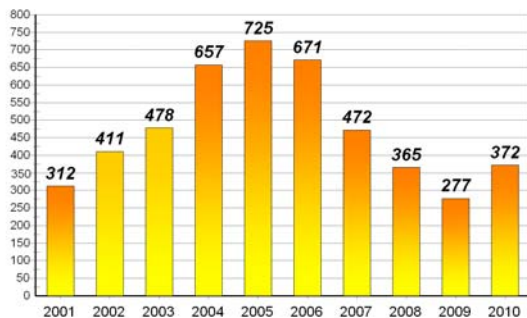


Table below reflects data on residential SF listings - (defined as listings with house built on site, less than an acre of real property) sold during the reporting period - from *Jan 1st through end of Mar 31st* of each year reported (year to date). Shown are total number of sales, median sale price, and average sales price in each area. Chart reflects data from SF listings only, and provides comparisons of total numbers sold to similar periods in previous years.

New construction housing accounted for 30% of SF sales for yr/date 2009, and for 15% of sales for yr/date 2010.

AREA	Number of Sales			Average Price			Median Price		
	2009*	2010*	%/CH	2009*	2010*	%/CH	2009*	2010*	%/CH
CdA/Dalton	103	150	46%	187,405	185,556	-1%	170,000	160,000	-6%
Post Falls	89	96	8%	176,756	162,904	-8%	163,000	156,150	-4%
Hayden	26	47	81%	220,734	188,792	-14%	197,950	185,000	-7%
Rathdrum/Twin Lk	13	13	0%	169,500	137,285	-19%	156,000	125,000	-20%
North K.C.	9	12	33%	166,436	174,225	5%	135,000	156,500	16%
South K.C.	2	4		349,000	191,275		N/A	N/A	
Kootenai Co sub-total	242	322	33%	186,663	176,975	-5%	167,250	160,212	-4%
Silver Valley	9	18	100%	116,017	89,258	-23%	140,000	79,900	-43%
Bonner/Boundary	15	19	27%	186,067	148,630	-20%	160,000	116,000	-28%
Benewah	5	7	40%	136,100	107,221	-21%	140,000	129,900	-7%
West (WA counties)	6	6	0%	299,875	222,845	-26%	322,431	217,140	-33%
TOTALS	277	372	34%	185,875	170,643	-8%	165,000	157,800	-4%

Overall Residential Totals:

These numbers reflect sales of ALL residential listings, from the inexpensive mobile homes on rented lots to the high end waterfront properties. For Yr/Date 2009, sales prices ranged from \$11,5000 to \$8,000,000, with an average of 133 days on market. For Yr/Date 2010, sales prices ranged from \$4,000 to \$3,000,000 with an overall average of 132 days on market.

#/Sales			Total Volume			Average Price			Median Price		
2009	2010	%/CH	2009	2010	%/CH	2009	2010	%/CH	2009	2010	%/CH
376	573	52.4%	80,641,876	113,571,099	40.8%	214,473	198,204	-7.6%	165,500	163,000	-1.5%

The representations in this report are based in whole on data generated from the database of the Multiple Listing Service of the Coeur d'Alene Association of REALTORS® for the time periods specified in the report. Data maintained by the Association or its Multiple Listing Service may not reflect all real estate activity in the market. *Limited number of sales prevents definitive derivation of median sale price, where half the sales are below that level and half the sales are above.

Statistical Odds & Ends - Mar Activity Only:

	2009	%/Total	2010	%/Total
<99,999	15	9.3%	40	16.5%
100-199k	102	63.4%	125	51.4%
200-299k	26	16.1%	55	22.6%
300-499k	17	10.6%	21	8.6%
500-999k	1	0.6%	2	0.8%
>1,000,000	0	0.0%	0	0.0%
total	161		243	

For the month of Mar 2009:

- a) Approx 73% of all residential sales reported in Mar 2009 were sold at less than \$200,000,
- b) avg sales price of SF Listing in Mar 2009, with 3 BR, 2 BA, was \$165,112, with avg 115 days on market

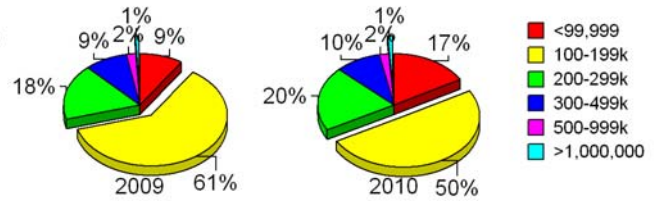
For the month of Mar 2010:

- a) approx 68% of all residential sales reported in Mar 2010 were sold at less than \$200,000.
- b) avg sales price of SF Listing in Mar 2010, with 3 BR, 2 BA, was \$161,034, with avg 92 days on market

Residential Sold Units*

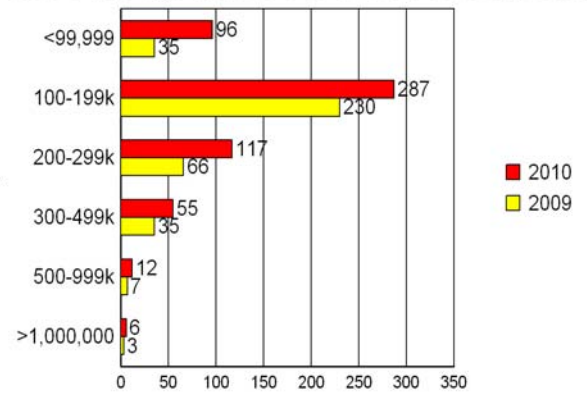
Jan 1 through Mar 31 For Each Year Reported

*Reported by Percentage of Price Range



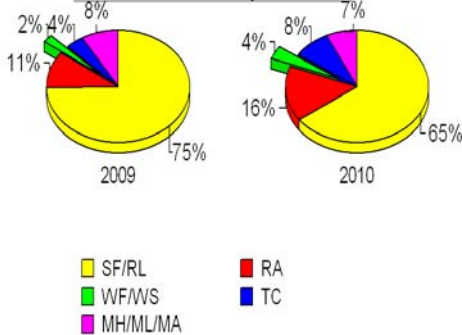
Residential # of Units Sold by Price Ranges

Jan 1 through Mar 31 For Each Year Reported



Residential Sales- % by Listing Type

Jan 1 through Mar 31 for each year



List Type	#/Sales			Average Sales Price		
	2009	2010	%/Chg	2009	2010	%/Ch
SF	277	373	35%	185,875	170,710	-8%
RL	2	1	-50%	158,194	225,692	43%
RA	42	90	114%	284,962	297,523	4%
TC	16	48	200%	153,145	155,164	1%
WF	6	14	133%	1,966,070	769,264	-61%
WS	2	9	350%	206,500	286,118	39%
MH	16	22	38%	31,936	27,832	-13%
ML	9	7	-22%	98,000	81,471	-17%
MA	6	10	67%	136,167	108,890	-20%

Active Listing Inventory

As of Mar 31 Each Year

Active Listings	Now (Mar '10)	1 Yr Ago (Mar '09)	%/Chg	1 Mo Ago (Feb '09)	%/Chg
All Listing Types	7,129	6,975	2.2%	6,850	4.1%
Residential	3,833	3,540	8.3%	3,654	4.9%

