

MLS STATS: *Jan-May 2010*

COEUR D'ALENE MULTIPLE LISTING SERVICE

SF - Total Number of Sales

10 year Comparison, Yr/Date Ea Yr

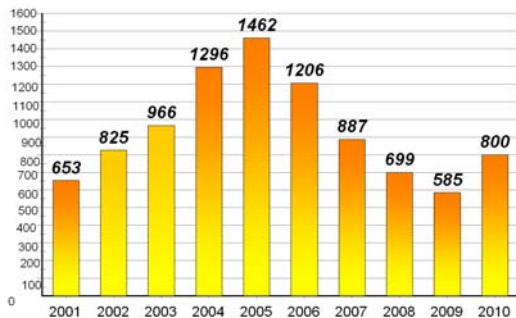


Table below reflects data on residential SF listings - (defined as listings with house built on site, less than an acre of real property) sold during the reporting period - from *Jan 1st through end of May 31st of each year reported (year to date). Shown are total number of sales, median sale price, and average sales price in each area. Chart reflects data from SF listings only, and provides comparisons of total numbers sold to similar periods in previous years.

New construction housing accounted for 27% of SF sales for yr/date 2009, and for 16% of sales for yr/date 2010.

AREA	Number of Sales			Average Price			Median Price		
	2009*	2010*	%/CH	2009*	2010*	%/CH	2009*	2010*	%/CH
CdA/Dalton	197	294	49%	188,663	180,481	-4%	170,000	159,950	-6%
Post Falls	190	227	19%	178,979	176,358	-1%	165,000	159,000	-4%
Hayden	66	106	61%	228,589	197,812	-13%	192,550	178,000	-8%
Rathdrum/Twin Lk	43	45	5%	188,606	144,627	-23%	163,450	141,000	-14%
North K.C.	14	13	-7%	166,580	168,900	1%	151,102	148,000	-2%
South K.C.	4	5	N/A*	974,475	189,020	N/A*	784,950	190,000	N/A*
Kootenai Co sub-total	514	690	34%	195,719	179,293	-8%	168,986	160,200	-5%
Silver Valley	21	42	100%	107,502	96,344	-10%	106,900	83,950	-21%
Bonner/Boundary	28	45	61%	189,777	171,662	-10%	170,000	162,000	-5%
Benewah	7	10	43%	131,681	128,945	-2%	140,000	130,950	-6%
West (WA counties)	15	13	-13%	218,567	209,667	-4%	197,500	230,000	16%
TOTALS	585	800	37%	192,088	174,373	-9%	167,000	159,900	-4%

Overall Residential Totals:

These numbers reflect sales of ALL residential listings, from the inexpensive mobile homes on rented lots to the high end waterfront properties. For Yr/Date 2009, sales prices ranged from \$11,5000 to \$8,000,000, with an average of 129 days on market. For Yr/Date 2010, sales prices ranged from \$5,000 to \$3,050,000 with an overall average of 127 days on market.

#/Sales			Total Volume			Average Price			Median Price		
2009	2010	%/CH	2009	2010	%/CH	2009	2010	%/CH	2009	2010	%/CH
812	1174	44.6%	170,710,936	229,804,103	34.6%	210,235	195,745	-6.9%	198,000	161,600	-18.4%

*The representations in this report are based in whole on data generated from the database of the Multiple Listing Service of the Coeur d'Alene Association of REALTORS® for the time periods specified in the report. Data maintained by the Association or its Multiple Listing Service may not reflect all real estate activity in the market. *Limited number of sales prevents definitive derivation of median sale price, where half the sales are below that level and half the sales are above.*

Statistical Odds & Ends - May Activity Only:

	2009	%/Total	2010	%/Total
<99,999	17	7.4%	47	15.0%
100-199k	140	60.9%	179	57.0%
200-299k	44	19.1%	52	16.6%
300-499k	21	9.1%	29	9.2%
500-999k	6	2.6%	6	1.9%
>1,000,000	2	0.9%	1	0.3%
total	230		314	

For the month of May 2009:

- a) Approx 68% of all residential sales reported in May 2009 were sold at less than \$200,000,
- b) avg sales price of SF Listing in May 2009, with 3 BR, 2 BA, was \$170,996, with avg 121 days on market

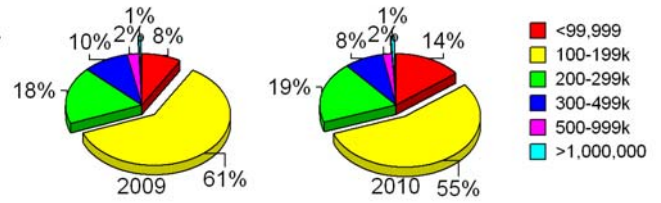
For the month of May 2010:

- a) approx 72% of all residential sales reported in May 2010 were sold at less than \$200,000.
- b) avg sales price of SF Listing in May 2010, with 3 BR, 2 BA, was \$165,903, with avg 101 days on market

Residential Sold Units*

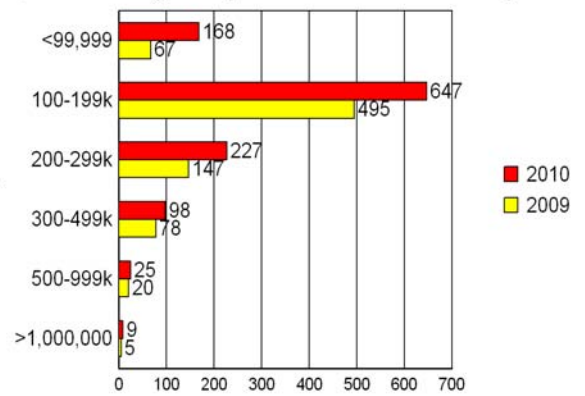
Jan 1 through May 31 For Each Year Reported

*Reported by Percentage of Price Range

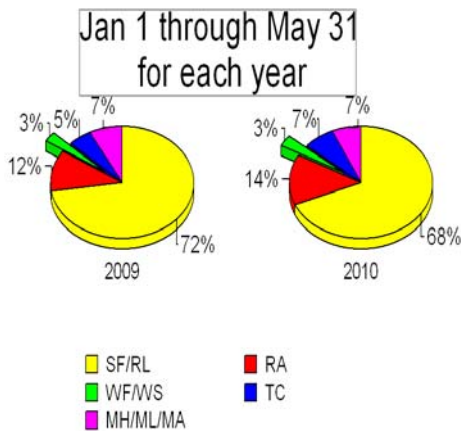


Residential # of Units Sold by Price Ranges

Jan 1 through May 31 For Each Year Reported



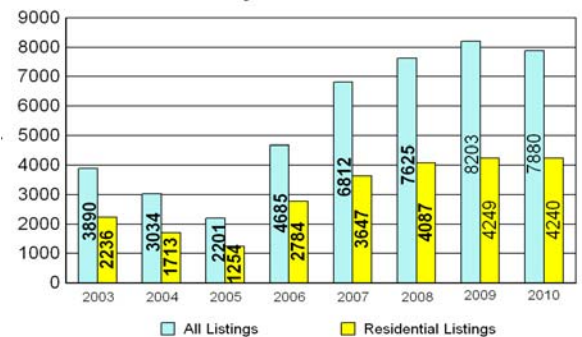
Residential Sales- % by Listing Type



List Type	#/Sales			Average Sales Price		
	2009	2010	%/Chg	2009	2010	%/Ch
SF	585	800	37%	192,088	174,373	-9%
RL	3	4	33%	163,429	163,747	0%
RA	97	170	75%	290,286	287,876	-1%
TC	44	82	86%	184,626	157,347	-15%
WF	14	25	79%	1,104,387	705,868	-36%
WS	9	16	78%	192,111	276,004	44%
MH	34	41	21%	37,837	33,400	-12%
ML	13	14	8%	102,531	89,404	-13%
MA	13	22	69%	135,254	142,075	5%

Active Listing Inventory

As of May 31 Each Year



Active Listings	Now (May '10)	1 Yr Ago (May '09)	%/Chg	1 Mo Ago (Apr '09)	%/Chg
All Listing Types	7,880	8,203	-3.9%	7,522	4.8%
Residential	4,240	4,249	-0.2%	4,012	5.7%